

UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT

FORM X-17A-5

OMB APPROVAL

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PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/12	AND ENDING	12/31/12		
A. REGI	MM/DD/YY STRANT IDENTIFIC	CATION	MM/DD/YY		
			OFFICIAL LIGE ONLY		
NAME OF BROKER-DEALER: MARC J. LANE & COMPANY ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		OFFICIAL USE ONLY			
		FIRM I.D. NO.			
180 NORTH LA SALLE	STREET, SUITE 210 (No. and Street)	00			
CHICAGO	ILLINOIS		60601		
(City)	(State)		(Zip Code)		
NAME AND TELEPHONE NUMBER OF PER	SON TO CONTACT IN I	REGARD TO THIS R	EPORT		
			(Area Code - Telephone Number)		
B. ACCO	UNTANT IDENTIFI	CATION			
INDEPENDENT PUBLIC ACCOUNTANT wh	ose opinion is contained in DA C. RAPACZ CPA				
(1)	Name – if individual, state last, f	irst, middle name)			
13844 SOUTH MAPLE AVENUE	ORLAND PARK	ILLINOIS	60462-1628		
(Address)	(City)	(State)	(Zip Code)		
CHECK ONE:					
Certified Public Accountant					
☐ Public Accountant					
☐ Accountant not resident in United	d States or any of its posse	essions.			
F	OR OFFICIAL USE O	NLY			
N.					

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

LINDA C. RAPACZ CPA

A Professional Corporation 13844 SOUTH MAPLE AVENUE ORLAND PARK, ILLINOIS 60462-1628 (708) 403-1999 Fax (708) 403-1428 LRapacz@msn.com

American Institute of Certified Public Accountants

Illinois CPA Society

Public Company Accounting Oversight Board

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Marc J. Lane & Company Chicago, Illinois

Report on the Financial Statements

I have audited the accompanying statement of financial condition of Marc J. Lane & Company (the Company) as of December 31, 2012 that is filed pursuant to rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of this financial statement in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on this financial statement based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provides a basis for my audit opinion.

Opinion

In my opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Marc J. Lane & Company at December 31, 2012 in accordance with accounting principles generally accepted in the United States of America.

February 19, 2013

Finh Change CPA, PC

MARC J. LANE & COMPANY (An Illinois Corporation) STATEMENT OF FINANCIAL CONDITION **DECEMBER 31, 2012**

ASSETS

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CUI	7171	I VII	70	ᇰᆫ	

Cash in Bank Securities Owned, at Fair Value Deposit with Broker Due from Broker Prepaid Expenses Accounts Receivable	\$ 6,938 202,855 25,000 21,230 6,003 743
Total Current Assets	\$ <u>262,769</u>
TOTAL ASSETS	\$ <u>262,769</u>
LIABILITIES AND STOCKHOLDER'S EQUITY	
CURRENT LIABILITIES	

C

Accounts Payable	\$ 20,809
Officer's Loan Payable	<u>58,063</u>
Total Current Liabilities	\$ 78,872

STOCKHOLDER'S EQUITY

Capital Stock - Common; No Par Value; 1,000 Shares Authorized Issued and Outstanding	\$ 6,000
Additional Paid In Capital	149,950
Retained Earnings	<u>27,947</u>

Total Stockholder's Equity 183,897 TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY \$ 262,769

The accompanying notes to the financial statements are an integral part of this statement.

MARC J. LANE & COMPANY (An Illinois Corporation) NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2012

NOTE 1 - ORGANIZATION AND NATURE OF BUSINESS

Marc J. Lane & Company (the Company) was incorporated in the state of Illinois on March 28,1985. The Company is registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company operates as an introducing broker and as a fully disclosed broker dealer.

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

Recognition of Income

Income is derived from the commissions, brokerage fees and service fees charged. Income is recognized when earned in compliance with accounting principles generally accepted in the United States of America.

Securities Transactions

Proprietary securities transactions in regular way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities transactions are entered for the account and risk of the Company, and are therefore recorded on a trade date basis. Marketable securities, held by the Company, are valued at fair value.

Income Taxes

Effective July 1, 1987 the Company has elected to be taxed as an S-Corporation; therefore its income flows through to its stockholder's tax return. As a result, no federal income tax provision is made by the Company. The Company is liable, however, for the Illinois replacement tax of 1.5% of net prescribed income.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Statement of Cash Flows

For purposes of the statement of cash flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than ninety days, that are not held for sale in the ordinary course of business.

MARC J. LANE & COMPANY (An Illinois Corporation) NOTES TO FINANCIAL STATEMENTS - CONTINUED DECEMBER 31, 2012

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Operating Lease Commitment

As of August 1, 2003 the Company subleased office space under a noncancellable lease which now expires on August 31, 2016. The Company paid \$39,600 in rent expense under the terms of this lease in 2012. The following is a schedule by years of future minimum rents due under the lease as of December 31, 2012:

Year Ending:

December 31, 2013	\$ 93,956
December 31, 2014	96,932
December 31, 2015	99,908
August 31, 2016	<u>68,430</u>

Total Lease Commitment \$ 359,226

NOTE 3- FAIR VALUE MEASUREMENT

FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principle market for the asset or liability or, in the absence of principle market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices in active markets for identical assets or liabilities the Company has the ability to assess.
- Level 2 inputs are inputs (other than quoted prices included in level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circum stances and may include the Company's own data.)

At December 31, 2012, the Company did not have any level 2 or level 3 inputs.

MARC J. LANE & COMPANY (An Illinois Corporation) NOTES TO FINANCIAL STATEMENTS - CONTINUED DECEMBER 31, 2012

NOTE 4- FINANCIAL INSTRUMENTS

Derivative financial instruments used for trading purposes, including economic hedges of trading instruments, are carried at fair value. Fair values for exchange-traded derivatives, principally futures and certain options, are based on quoted market prices. Fair value for over-the-counter (OTC) derivative financial instruments, principally, forwards, options, and swaps, are based on internal pricing models as no quoted market prices exist for such instruments. Factors taken into consideration in estimating fair value of OTC derivatives include credit spreads, market liquidity, concentrations, and funding and administrative costs incurred over the life of the instruments. Unrealized gains or losses on these derivative contracts are recognized currently in the statement of income as principal transactions. The Company traded no derivatives during the year ended December 31, 2012. The Company does not apply hedge accounting as defined in FASB ASC 815, *Derivatives and Hedging*, as all financial instruments are recorded at fair value with changes in fair values reflected in earnings. Therefore, certain of the disclosures required under FASB ASC 815 are generally not applicable with respect to these financial statements.

NOTE 5 - FINANCIAL INSTRUMENTS WITH OFF BALANCE SHEET RISK

The Company can enter into various transactions involving derivatives and other off-balance sheet financial instruments. These financial instruments include exchange-traded futures, forwards and options. These derivative transactions are entered into to conduct trading activities, and manage market risks, and are, therefore, subject to varying degrees of market and credit risk. Derivative transactions are entered into for trading purposes or to economically hedge other positions or transactions The Company traded no derivatives during the year ended December 31, 2012.

In addition, the Company can sell securities that it does not currently own and would therefore, be obligated to purchase such securities at a future date. The Company would record these obligations in the financial statements at fair value of the related securities and would incur a loss if the fair value of the securities subsequently increased. The Company sold no securities that it did not own during the year ended December 31, 2012.

NOTE 6 - CONCENTRATION OF CREDIT RISK

The Company is engaged in various trading and brokerage activities in which counterparties primarily include other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

MARC J. LANE & COMPANY (An Illinois Corporation) NOTES TO FINANCIAL STATEMENTS - CONTINUED DECEMBER 31, 2012

NOTE 7 - RELATED PARTY TRANSACTIONS

The Company rents office space from an affiliated company. (See Note 2 - Operating Lease Commitment.) The Company's stockholder is the stockholder of the affiliated company. At December 31, 2012 the Company had no outstanding accounts receivable from or payable to its affiliated company. In addition, the stockholder lent additional funds, under a line of credit, to the Company during the year ended December 31, 2012. The total stockholder's loan at December 31, 2012 is \$58,063, plus interest at 2.5%.

NOTE 8- RECONCILIATION OF AUDITED AND UNAUDITED FINANCIAL STATEMENTS

The audit of the unaudited financial statements revealed no material discrepancies. Therefore, no adjustments to the financial statements were required.

NOTE 9- NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1). The Company is required to maintain "adjusted net capital" equivalent to \$50,000 or one eighth of aggregate indebtedness, whichever is greater, as these terms are defined. At December 31, 2012 the Company had net capital and net capital requirements of \$127,914 and \$50,000 respectively. The ratio of aggregate indebtedness to net capital was 62%. The net capital requirement may restrict the payment of dividends or the withdrawal of equity.

NOTE 10 - CONTINGENCIES

The Company's management has evaluated the effects of its adoption of FASB ASC 740, *Income Taxes*, to the Company as of December 31, 2012, and has determined that no provision for income tax is required in the financial statements. Uncertain tax positions are evaluated in accordance with FASB ASC 450, *Accounting for Contingencies*, which requires the Company to record a liability for an estimated contingent loss if the information available indicates that it is probable that there is a tax liability incurred at the date of the financial statements, and the amount of the tax liability can reasonably be estimated. There is no income tax liability for uncertain tax positions to be recognized in the accompanying financial statements.

NOTE 11 - SUBSEQUENT EVENTS

In accordance with the provisions set forth in FASB ASC 855, Subsequent Events, management has evaluated subsequent events through February 19, 2013, the date the financial statements were available for issuance. Management has determined that there are no material events that would require adjustments to, or disclosures in, the Company's financial statements.

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Washington DC 400

MARC J. LANE & COMPANY (An Illinois Corporation)

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITOR'S REPORT PURSUANT TO RULE 17a-5 (d) DECEMBER 31, 2012